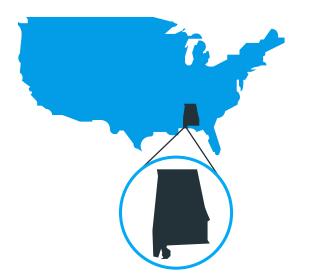
# Alabama

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Alabama's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

26.8%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

5,393

4. ANNUAL IP EXPORTS

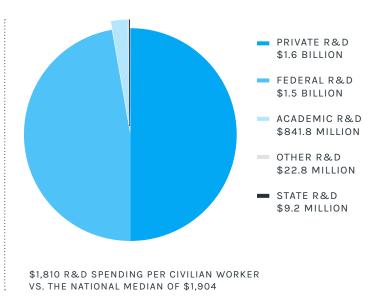
\$8.3 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** ALABAMA

\$3.9



# 2. INNOVATION .....

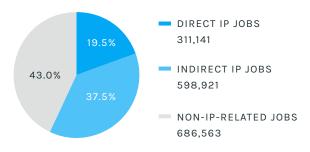
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS 3,914 TOTAL 5.393 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

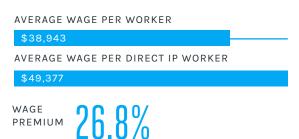
In total, IP supports 910,061 jobs in Alabama, 57.0% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 26.8% higher than their colleagues in the private sector.



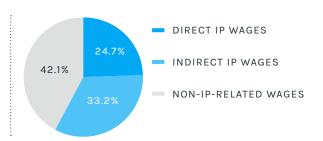
TOTAL IP-RELATED JOBS

OUT OF 1,596,624 TOTAL PRIVATE SECTOR JOBS IN ALABAMA

PRIVATE SECTOR WAGES



SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$76,449

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$8.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

34.461

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%







# Arkansas

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Arkansas' workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

521,581

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

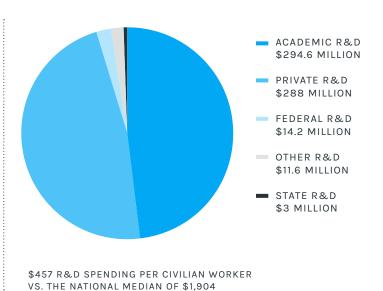
\$5.9 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN ARKANSAS** 

\$611.3



# 2. INNOVATION .....

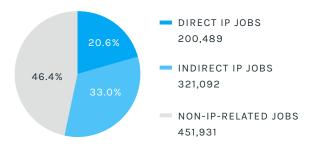
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS TOTAL 2.817 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 521,581 jobs in Arkansas, 53.6% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 17.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

521,581

OUT OF 973.512 TOTAL PRIVATE SECTOR JOBS IN ARKANSAS

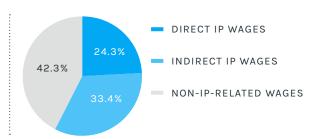
PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER \$37,644

AVERAGE WAGE PER DIRECT IP WORKER

\$44,392

WAGE PREMIUM 17.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$78,492

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$5.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

00.00 vs. The NATIONAL MEDIAN OF 89.3%



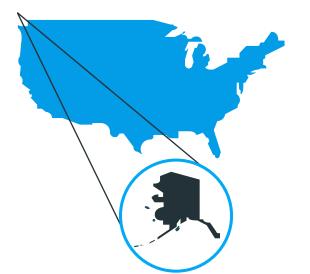




# Alaska

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Alaska's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

72,465

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

466 MILLION

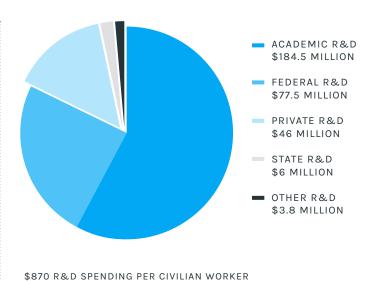
# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

VS. THE NATIONAL MEDIAN OF \$1,904

R&D **INVESTMENT IN** ALASKA

\$317.7



2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

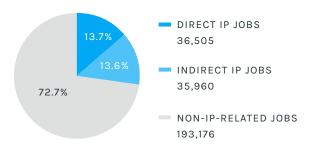
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**TRADEMARKS** COPYRIGHTS

TOTAL INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 72,465 jobs in Alaska, 27.3% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 0% lower than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 265,641 TOTAL PRIVATE SECTOR JOBS IN ALASKA



AVERAGE WAGE PER WORKER

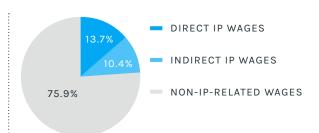
\$54,764

AVERAGE WAGE PER DIRECT IP WORKER

\$54,625

WAGE PREMIUM

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$136,419

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$466 MILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



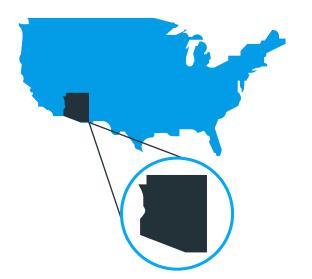




# Arizona

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Arizona's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

34.4%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

13,809

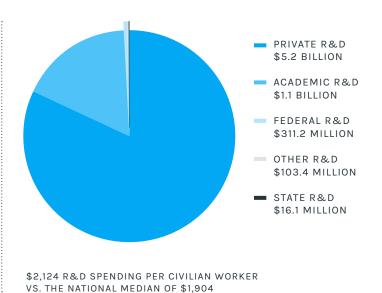
4. ANNUAL IP EXPORTS

\$13.9 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** ARIZONA



2. INNOVATION ......

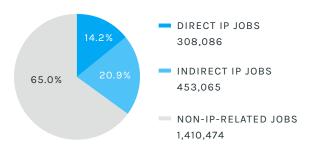
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 2.517 **TRADEMARKS** COPYRIGHTS 8,161 TOTAL 13.809 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 761,150 jobs in Arizona, 35.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 34.4% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

761,150

OUT OF 2.171.614 TOTAL PRIVATE SECTOR JOBS IN ARIZONA

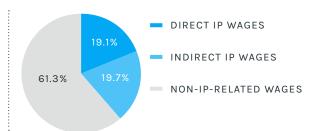
PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$42,696

AVERAGE WAGE PER DIRECT IP WORKER

PREMIUM 34.4%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$110,924

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$80,412

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$13.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%







# California

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of California's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

43.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

166,1/6

4. ANNUAL IP EXPORTS

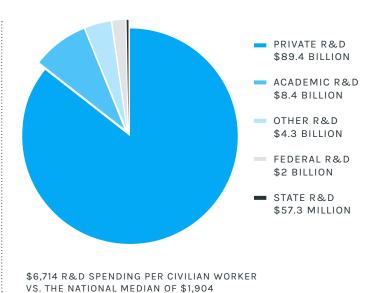
\$129.9 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** CALIFORNIA

\$104



# 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

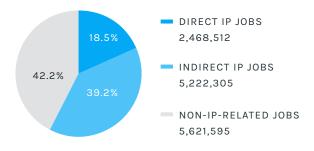
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

40,661 34,311 **TRADEMARKS** COPYRIGHTS 91,204

TOTAL 166.176 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 7.7 million jobs in California, 57.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 43.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 13,312,411 TOTAL PRIVATE SECTOR JOBS IN CALIFORNIA

PRIVATE SECTOR WAGES

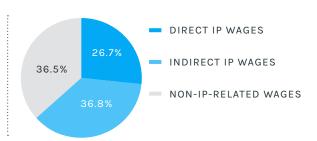
AVERAGE WAGE PER WORKER

AVERAGE WAGE PER DIRECT IP WORKER

\$79,426

PREMIUM 43.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$103,327

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$129.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



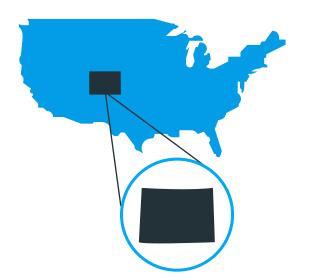




# Colorado

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Colorado's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$6.6 BILLI
- 3. TOTAL IP-RELATED JOBS

951,435

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

30.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

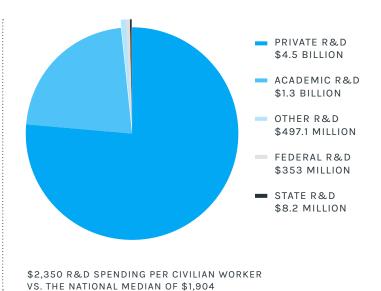
\$7.1 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** COLORADO

\$6.6



# 2. INNOVATION .....

**PATENTS** 

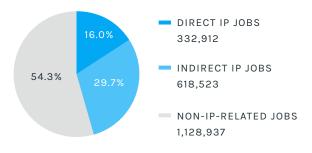
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

3,184 3,880 **TRADEMARKS** 10,230 COPYRIGHTS TOTAL 17.294 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 951,435 jobs in Colorado, 45.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 30.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

951,435

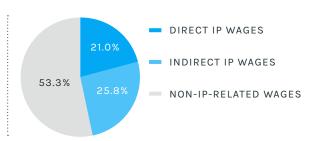
OUT OF 2.080.372 TOTAL PRIVATE SECTOR JOBS IN COLORADO





WAGE PREMIUM 30.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$87,942

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$7.1 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

()/ VS. THE NATIONAL / MEDIAN OF 89.3%



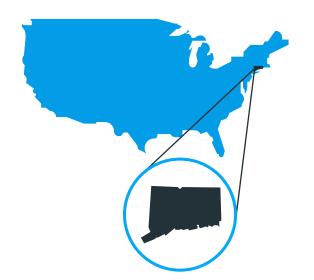




# Connecticut

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Connecticut's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

547,652

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

20.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

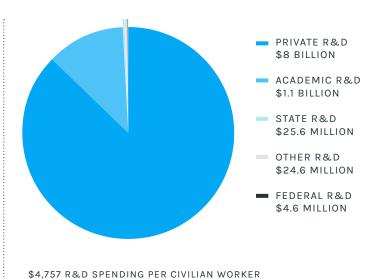
\$14.3 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

VS. THE NATIONAL MEDIAN OF \$1,904

R&D **INVESTMENT IN** CONNECTICUT



# 2. INNOVATION .....

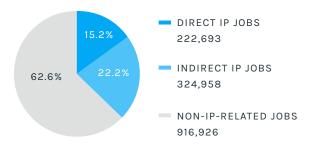
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

2,309 **PATENTS** 2,397 **TRADEMARKS** COPYRIGHTS 7,096 TOTAL 11.802 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 547,652 jobs in Connecticut, 37.4% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 20.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

547,652

OUT OF 3.489.984 TOTAL PRIVATE SECTOR JOBS IN CONNECTICUT

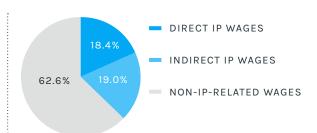
PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

AVERAGE WAGE PER DIRECT IP WORKER

\$70,165

PREMIUM 20.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$14.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL **MEDIAN OF 89.3%** 



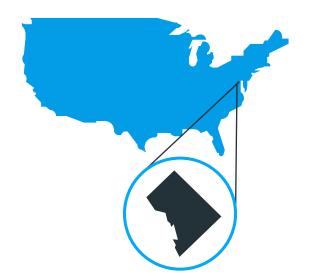




# District of Columbia

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of DC's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

### STATE HIGHLIGHTS.....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

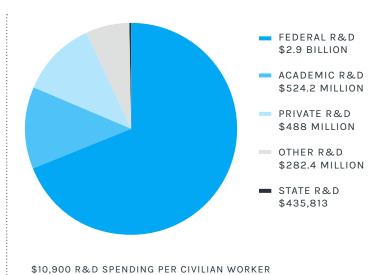
\$2 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

VS. THE NATIONAL MEDIAN OF \$1,904

R&D **INVESTMENT IN** DC



# 2. INNOVATION .....

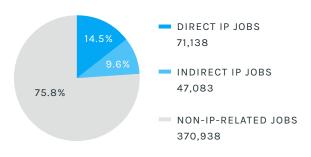
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 1,528 **TRADEMARKS** COPYRIGHTS 5,382 TOTAL INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 118,221 jobs in DC, 24.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 37.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

118,221

OUT OF 489.159 TOTAL PRIVATE SECTOR JOBS IN DC

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

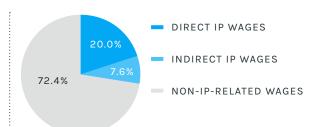
\$71,298

AVERAGE WAGE PER DIRECT IP WORKER

\$98,295

PREMIUM 37.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$194,247

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$121,760

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$2 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL / /n MEDIAN OF 89.3%







# Delaware

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Delaware's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$2.5 81111
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

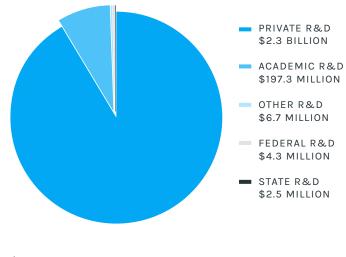
\$4.5 BILLION

### 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN DELAWARE** 

\$2.5



\$5,450 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

# 2. INNOVATION .....

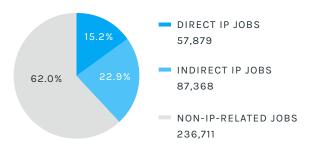
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 442 1,360 **TRADEMARKS** COPYRIGHTS TOTAL 2.991 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 145,247 jobs in Delaware, 38.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 18.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

145,247

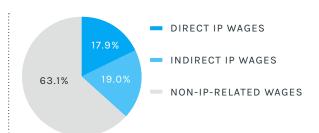
OUT OF 381.958 TOTAL PRIVATE SECTOR JOBS IN DELAWARE

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

AVERAGE WAGE PER DIRECT IP WORKER

PREMIUM 18.2%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$164,925

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$115,466

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$4.5 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....







# Florida

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Florida's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$8.9 BILLINN
- 3. TOTAL IP-RELATED JOBS

2.2 MILLION

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

32.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

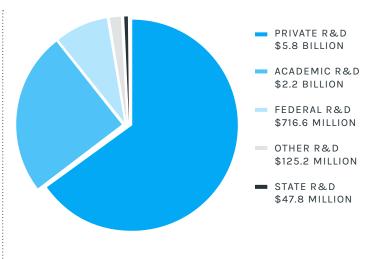
\$50.7 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN FLORIDA** 

\$8.9



\$813 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

# 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4,210

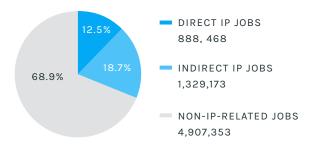
12,053 **TRADEMARKS** 

25,324 COPYRIGHTS

TOTAL 41.587 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 2.2 million jobs in Florida, 31.2% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 32.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

2.2 MILLIO

OUT OF 7,124,994 TOTAL PRIVATE SECTOR JOBS IN FLORIDA

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$41,243

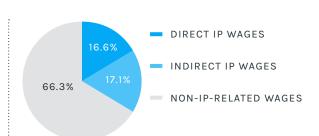
AVERAGE WAGE PER DIRECT IP WORKER

\$54,817

WAGE PREMIUM 32.9%

SHARE OF **PRIVATE** 

SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$105,891

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$74,956

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$50.7 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

170,306

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



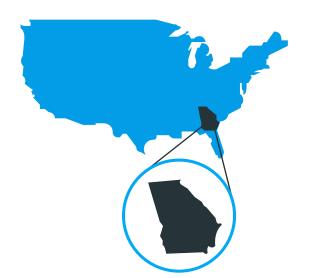




# Georgia

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Georgia's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

### STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
  - \$6.2 BILLION
- 3. TOTAL IP-RELATED JOBS
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 28.9%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
  - 26,311
- 4. ANNUAL IP EXPORTS
  - \$30 BILLION

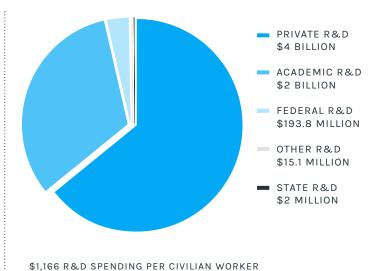
# 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

VS. THE NATIONAL MEDIAN OF \$1,904

R&D **INVESTMENT IN** GEORGIA

\$6.2



2. INNOVATION .....

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

2,669 **PATENTS** 

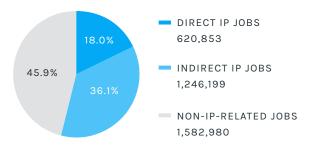
4,532 **TRADEMARKS** 

COPYRIGHTS

TOTAL 26.311 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.9 million jobs in Georgia, 54.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 28.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 3,450,032 TOTAL PRIVATE SECTOR JOBS IN GEORGIA

PRIVATE SECTOR WAGES

AVERAGE WAGE PER WORKER

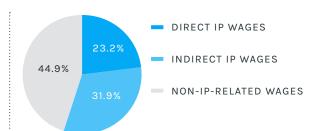
\$44,735

AVERAGE WAGE PER DIRECT IP WORKER

WAGE

PREMIUM 28.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$84,631

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$30 BILLINN

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 1 /n MEDIAN OF 89.3%



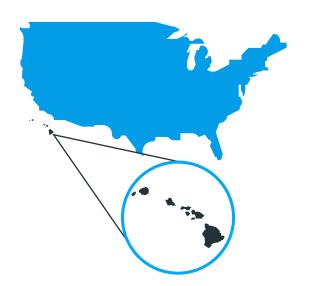




# Hawaii

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Hawaii's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
  - \$659 MILLIO
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

25.5%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

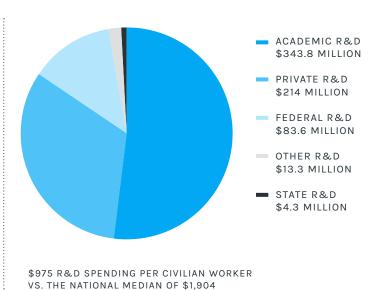
\$405.3 MILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** HAWAII

\$659



# 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

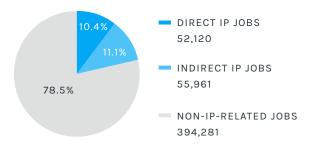
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

136 548 **TRADEMARKS** COPYRIGHTS 2,440

TOTAL 3,124 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 108,081 jobs in Hawaii, 21.5% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 25.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

108,081

OUT OF 502,362 TOTAL PRIVATE SECTOR JOBS IN HAWAII

PRIVATE SECTOR WAGES



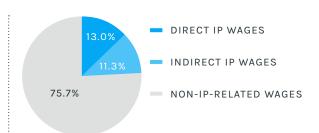
### \$39,565

AVERAGE WAGE PER DIRECT IP WORKER

### \$49,637

PREMIUM 25.5%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

### \$94,383

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$85,738

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$405.3 MILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

∩ 0/ VS. THE NATIONAL . 1 ∕∩ MEDIAN OF 89.3%







# Idaho

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Idaho's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS
  - 209,748
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 31.8%

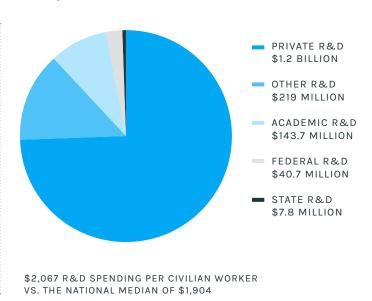
- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

\$4.8 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** IDAHO



# 2. INNOVATION ......

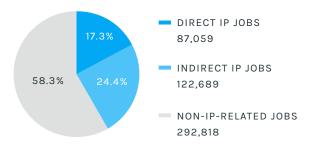
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 1,012 **TRADEMARKS** COPYRIGHTS TOTAL 3.226 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 209,748 jobs in Idaho, 41.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 31.8% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

209,748

OUT OF 502.566 TOTAL PRIVATE SECTOR JOBS IN IDAHO

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$36,077

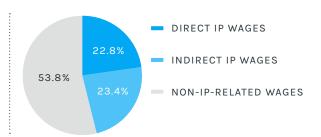
AVERAGE WAGE PER DIRECT IP WORKER

\$47,548

WAGE

PREMIUM 31.8%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$106,271

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$66,887

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$4.8 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL
MEDIAN OF 89.3%



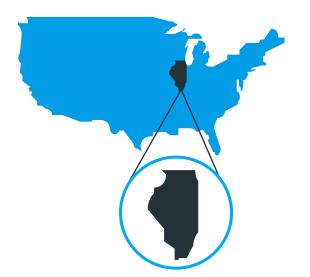




# **Illinois**

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Illinois' workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
  - \$16./ BILLIO
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

23.5%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 34,927
- 4. ANNUAL IP EXPORTS

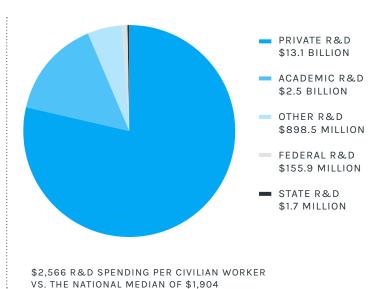
\$53.5 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN ILLINOIS** 

\$16.7



2. INNOVATION .....

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 5.106

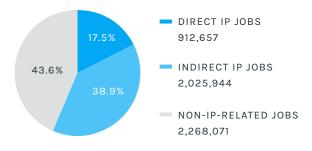
**TRADEMARKS** 

COPYRIGHTS 22,672

TOTAL 34.927 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 2.9 million jobs in Illinois, 56.4% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 23.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 5,206,671 TOTAL PRIVATE 20 OUT OF 5,206,671 TOTAL P SECTOR JOBS IN ILLINOIS

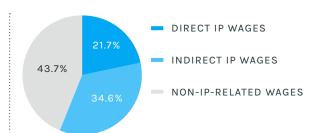
PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER \$50,351

AVERAGE WAGE PER DIRECT IP WORKER

\$62,197

WAGE PREMIUM 23.5%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$97,337

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$53.5 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 



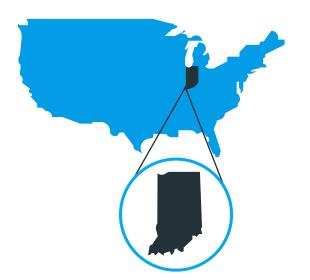




# Indiana

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Indiana's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

20.3%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

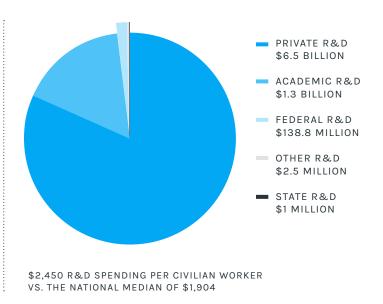
4. ANNUAL IP EXPORTS

\$30.5 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** INDIANA



# 2. INNOVATION .....

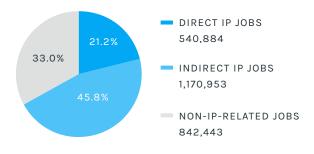
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 2.049 **TRADEMARKS** COPYRIGHTS 7.184 TOTAL 11.126 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.7 million jobs in Indiana, 67.0% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 28.3% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 2,554,280 TOTAL PRIVATE SECTOR JOBS IN INDIANA



AVERAGE WAGE PER WORKER

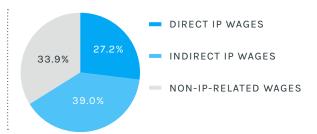
\$40,350

AVERAGE WAGE PER DIRECT IP WORKER

WAGE

PREMIUM 28.3%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$152,441

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$86,834

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$30.5 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

∩ () / VS. THE NATIONAL MEDIAN OF 89.3%



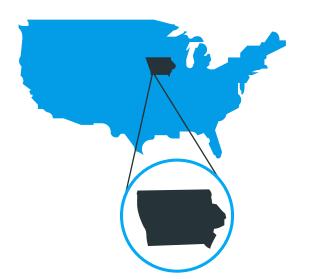




# lowa

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of lowa's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$2.9 BIIIIN
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

19.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

5,459

4. ANNUAL IP EXPORTS

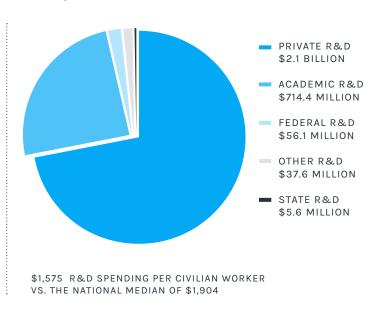
\$11.2 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN IOWA** 

\$2.9



# 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

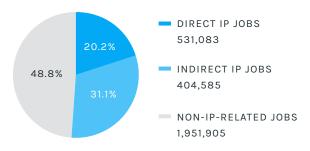
1000 **TRADEMARKS** 

COPYRIGHTS 3,586

TOTAL 5.459 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 667,557 jobs in Iowa, 51.3% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 19.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

667,557

OUT OF 1.302.569 TOTAL PRIVATE SECTOR JOBS IN IOWA

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

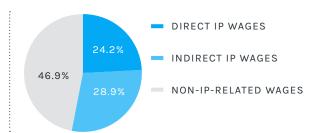
\$38,547

AVERAGE WAGE PER DIRECT IP WORKER

\$46,220

PREMIUM 19.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$130,279

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$81,575

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$11.2 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



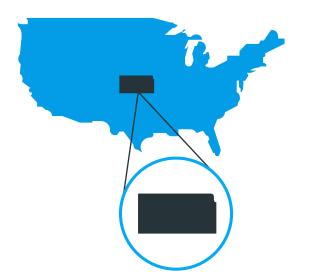




# Kansas

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Kansas' workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS.....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

34.6%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

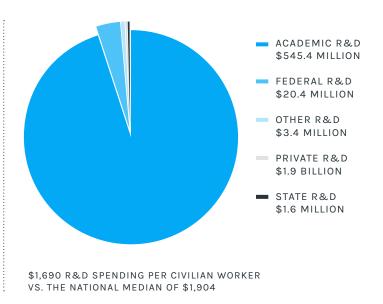
\$8.8 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** KANSAS

\$2.5



# 2. INNOVATION .....

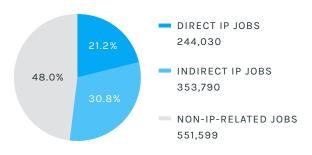
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

960 **PATENTS** 854 **TRADEMARKS** COPYRIGHTS 3,857 TOTAL 5.671 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 670,498 jobs in Kansas, 40.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 33.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 1,149,420 TOTAL PRIVATE SECTOR JOBS IN KANSAS

PRIVATE SECTOR WAGES

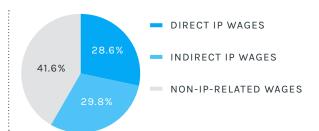
AVERAGE WAGE PER WORKER

\$41,485

AVERAGE WAGE PER DIRECT IP WORKER

PREMIUM 34.6%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$125,339

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$76,855

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$11.2 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 







# Kentucky

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Kentucky's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

# STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

866,379

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

23.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4,980

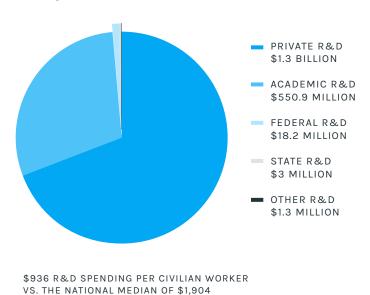
4. ANNUAL IP EXPORTS

\$22.7 BILLION

# 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN KENTUCKY** 



# 2. INNOVATION .....

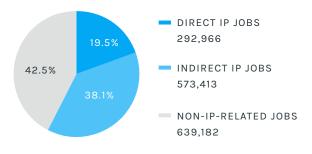
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

646 **PATENTS** 946 **TRADEMARKS** 3,388 COPYRIGHTS TOTAL 4.980 INNOVATION

### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 866,379 jobs in Kentucky, 57.6% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 23.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

866,379

OUT OF 1.505.561 TOTAL PRIVATE SECTOR JOBS IN KENTUCKY



AVERAGE WAGE PER WORKER

\$38,187

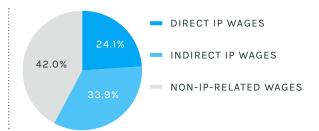
AVERAGE WAGE PER DIRECT IP WORKER

\$47,301

WAGE

PREMIUM 23.9%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

DIRECT REVENUES OF IP COMPANIES

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$128,503

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$78,321

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$22.7 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



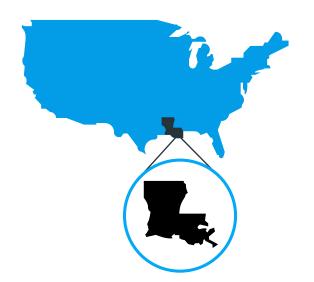




## Louisiana

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Louisiana's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

670,498

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

33.2%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

6,359

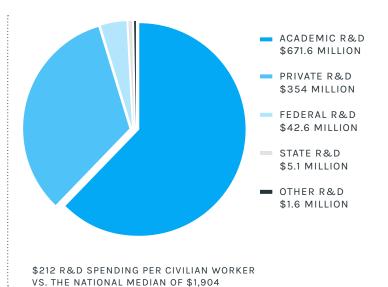
4. ANNUAL IP EXPORTS

\$44.4 BILLINN

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** LOUISIANA



## 2. INNOVATION .....

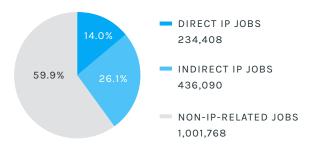
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 434 **TRADEMARKS** COPYRIGHTS TOTAL 6.359 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 670,498 jobs in Louisiana, 40.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 33.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

670,498

OUT OF 1.672.266 TOTAL PRIVATE SECTOR JOBS IN LOUISIANA



AVERAGE WAGE PER WORKER

\$42,409

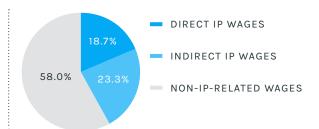
AVERAGE WAGE PER DIRECT IP WORKER

\$56,488

WAGE

PREMIUM 33.2%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$44.4 BILLINN

JOBS CREATED BY MANUFACTURING EXPORTS .....

33,860

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

OO/ VS. THE NATIONAL // MEDIAN OF 89.3%







## Maine

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Maine's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS ......



1. ANNUAL RESEARCH & DEVELOPMENT

\$553.9 MILLI

3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

18.0%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

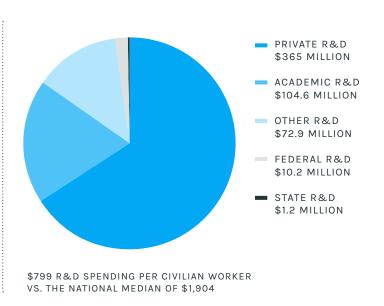
\$1.4 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** MAINE

\$553.9



## 2. INNOVATION .....

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 

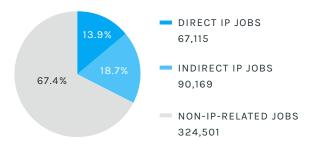
**TRADEMARKS** 

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TOTAL 2.351 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 157,283 jobs in Maine, 32.6% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 18.0% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

157,283

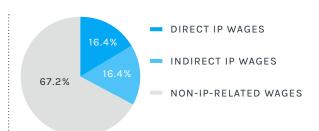
OUT OF 481.784 TOTAL PRIVATE SECTOR JOBS IN MAINE

PRIVATE SECTOR WAGES



PREMIUM 18.0%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$96,574

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$1.4 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



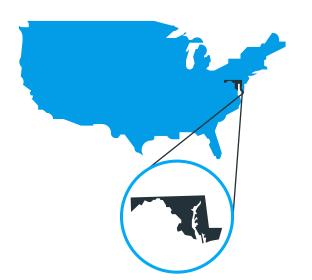




# Maryland

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Maryland's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

792,382

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

34.5%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

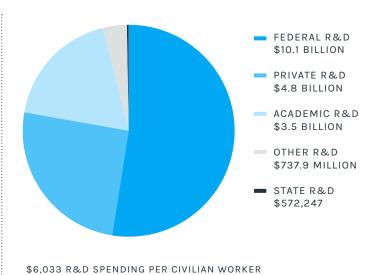
\$9.9 BILLION

## 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

VS. THE NATIONAL MEDIAN OF \$1,904

R&D **INVESTMENT IN** MARYLAND



## 2. INNOVATION .....

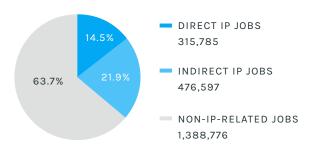
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 1.851 **TRADEMARKS** 2,941 COPYRIGHTS TOTAL 21.972 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 792,382 jobs in Maryland, 36.4% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 34.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

792,382

OUT OF 2.181.158 TOTAL PRIVATE SECTOR JOBS IN MARYLAND



AVERAGE WAGE PER WORKER

\$49,845

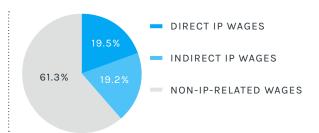
AVERAGE WAGE PER DIRECT IP WORKER

\$67,049

WAGE

PREMIUM 34.5%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$92,694

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$9.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

24.533

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 



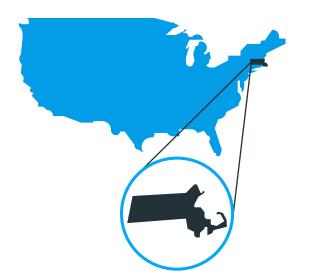




## **Massachusetts**

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Massachusett's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

### STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$23.1 BILLIO
- 3. TOTAL IP-RELATED JOBS
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 34.5%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
  - 26,801
- 4. ANNUAL IP EXPORTS

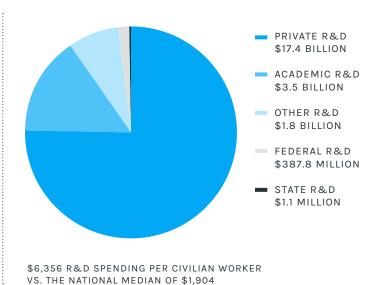
\$21.6 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN MASSACHUSETTS** 

\$23.1



## 2. INNOVATION .....

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

6,725 **PATENTS** 

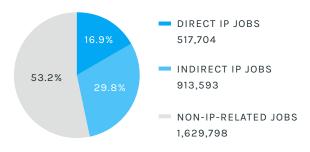
**TRADEMARKS** 

COPYRIGHTS 15,814

TOTAL 26.801 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.4 million jobs in Massachusetts, 46.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 34.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 3,061,095 TOTAL PRIVATE SECTOR JOBS IN MASSACHUSETTS PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

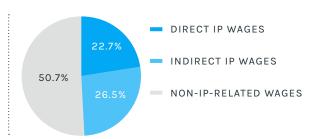
\$58,232

AVERAGE WAGE PER DIRECT IP WORKER

\$78,308

PREMIUM 34.5%

SHARE OF **PRIVATE** SECTOR WAGES



### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$101,888

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$21.6 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

53,648

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%







# Michigan

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Michigan's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



1. ANNUAL RESEARCH & DEVELOPMENT

\$18.8 BIIIII

3. TOTAL IP-RELATED JOBS

2,192,826

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

27.6%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

24,316

4. ANNUAL IP EXPORTS

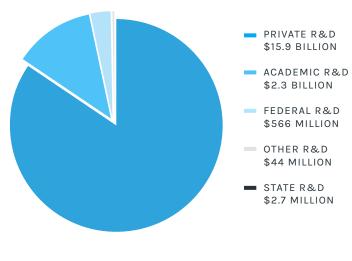
\$50 BILLION

## 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN MICHIGAN** 

\$18.8



\$4,537 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

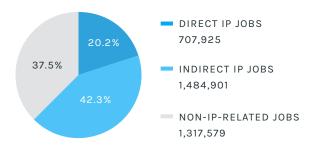
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

5,306 3,665 **TRADEMARKS** COPYRIGHTS 15,345

TOTAL 24.316 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 2.2 million jobs in Michigan, 62.5% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 27.6% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 3,510,405 TOTAL PRIVATE SECTOR JOBS IN MICHIGAN

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

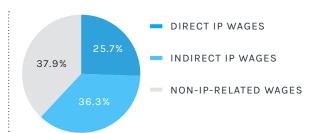
\$44,027

AVERAGE WAGE PER DIRECT IP WORKER

\$56,195

PREMIUM 27.6%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$82,684

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$21.6 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

53,648

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

05.00/ VS. THE NATIONAL MEDIAN OF 89.3%

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The data used in this document is compiled from most recently-available United States Government data sources, including the Bureau of Economic Analysis, the Bureau of Labor Statistics, the Census Bureau, the Copyright Office, the International Trade Administration, National Science Foundation, and the U.S. Patent and Trademark Office.

## Minnesota

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Minnesota's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 21.5%

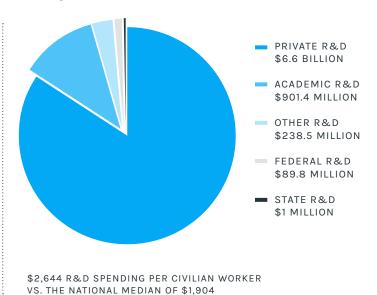
- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
  - 15,352
- 4. ANNUAL IP EXPORTS

\$16.9 BILLION

#### 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** MINNESOTA



## 2. INNOVATION .....

IP stimulates and protects innovation.

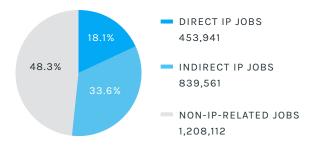
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4,626 **PATENTS** 3,434 **TRADEMARKS** COPYRIGHTS

15,352 TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.3 million jobs in Minnesota, 41.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 21.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 2,501,615 TOTAL PRIVATE SECTOR JOBS IN MINNESOTA

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

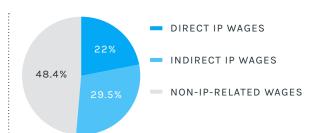
\$47,778

AVERAGE WAGE PER DIRECT IP WORKER

\$58,038

PREMIUM 21.5%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

DIRECT REVENUES OF IP COMPANIES

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$88,693

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$16.9 BILLION

JOBS CREATED BY

MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL **MEDIAN OF 89.3%** 



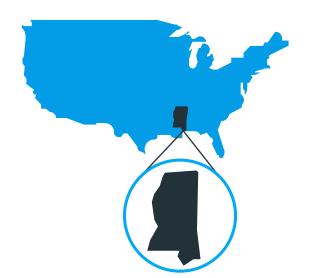




# Mississippi

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of MIssissippi's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

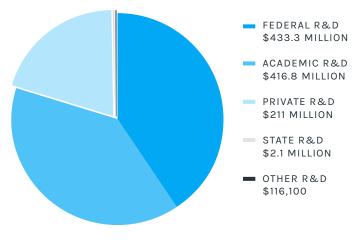
4. ANNUAL IP EXPORTS

\$10.6 BILLION

#### 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** MISSISSIPPI



\$842 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

## 2. INNOVATION .....

IP stimulates and protects innovation.

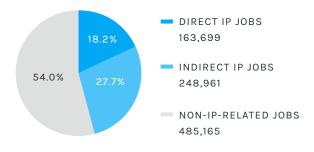
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 346 **TRADEMARKS** COPYRIGHTS

TOTAL 2.675 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 412,660 jobs in Mississippi, 45.9% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 27.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

412,660

OUT OF 897.825 TOTAL PRIVATE SECTOR JOBS IN MISSISSIPPI

PRIVATE SECTOR WAGES

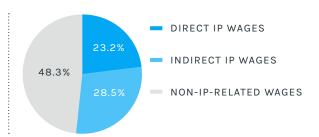
AVERAGE WAGE PER WORKER

AVERAGE WAGE PER DIRECT IP WORKER

\$44,626

WAGE PREMIUM 27 7%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$70,204

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$10.6 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

23,658

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

∩ 0/ VS. THE NATIONAL MEDIAN OF 89.3%







## Missouri

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Missouri's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$8.4 BIIIIIIN
- 3. TOTAL IP-RELATED JOBS
  - 12 MIIIIIN
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 26.8%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

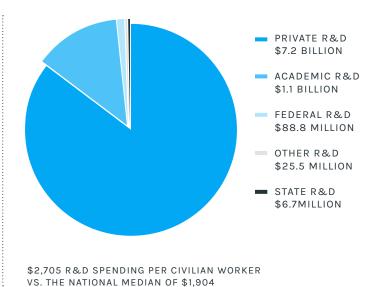
\$10.4 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** MISSOURI

\$8.4



## 2. INNOVATION .....

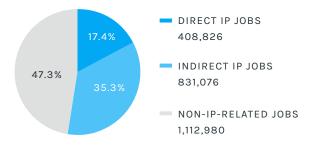
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 1.257 2,466 **TRADEMARKS** COPYRIGHTS 7,345 TOTAL 11.068 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.2 million jobs in Missouri, 52.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 26.8% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 2,352,882 TOTAL PRIVATE SECTOR JOBS IN MISSOURI

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$41,834

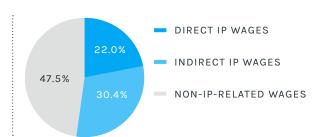
AVERAGE WAGE PER DIRECT IP WORKER

\$53,043

WAGE

PREMIUM 26.8%

SHARE OF **PRIVATE** SECTOR WAGES



## 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$80,312

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$10.4 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

26,069

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



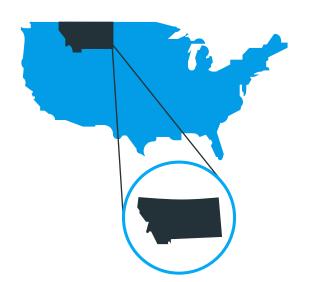




## Montana

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Montana's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$335.1 MILL
- 3. TOTAL IP-RELATED JOBS

92,447

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

23.5%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

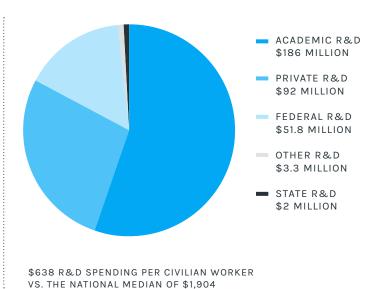
\$903.5 MILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** MONTANA

\$335.1



## 2. INNOVATION .....

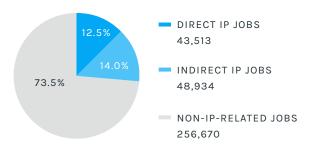
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS TOTAL 1.602 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 92,447 jobs in Montana, 26.5% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 23.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

92,447

OUT OF 349.117 TOTAL PRIVATE SECTOR JOBS IN MONTANA

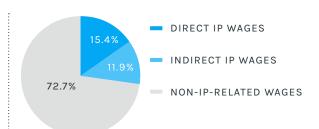
PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

AVERAGE WAGE PER DIRECT IP WORKER

WAGE

PREMIUM 23.5%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$105,993

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$67,988

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$903.5 MILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

· ∕∩ MEDIAN OF 89.3%



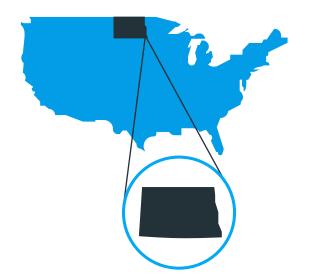




## North Dakota

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of North Dakota's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$488.9 MILLIO
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

5.3%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

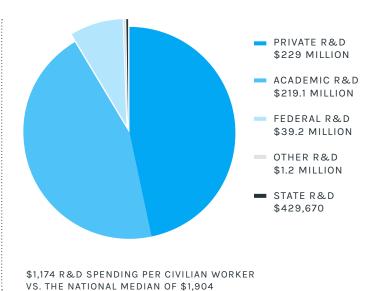
\$2.2 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** NORTH DAKOTA

\$488.9



## 2. INNOVATION .....

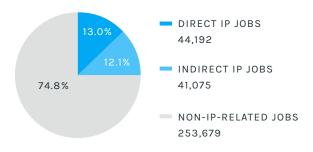
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS 394 TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 85,267 jobs in North Dakota, 25.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 5.3% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

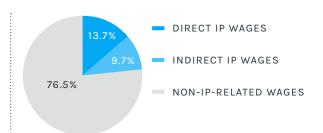
85,267

OUT OF 338,946 TOTAL PRIVATE SECTOR JOBS IN NORTH DAKOTA





SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$94,597

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$2.2 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL **MEDIAN OF 89.3%** 



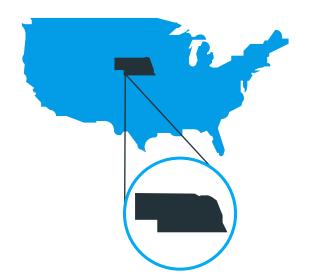




## Nebraska

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Nebraska's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

16.5%

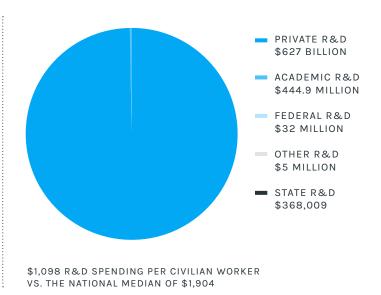
- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
  - 2,982
- 4. ANNUAL IP EXPORTS

\$5.7 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN NEBRASKA** 



## 2. INNOVATION .....

IP stimulates and protects innovation.

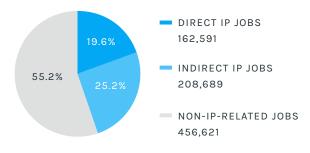
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

364 **PATENTS TRADEMARKS** COPYRIGHTS 1,896 TOTAL 2.982

INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 371,280 jobs in Nebraska, 44.8% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 16.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

371,280

OUT OF 827.901 TOTAL PRIVATE SECTOR JOBS IN NEBRASKA

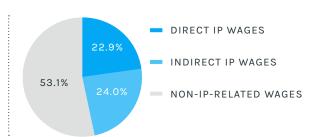
PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER \$39,814

AVERAGE WAGE PER DIRECT IP WORKER

\$46,393

PREMIUM 16.5%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$118,983

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$83,526

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$5.7 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%







## Nevada

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Nevada's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

242,234

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

28.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

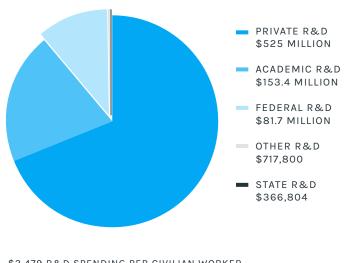
\$6 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** NEVADA

\$761.2



\$3,479 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

## 2. INNOVATION .....

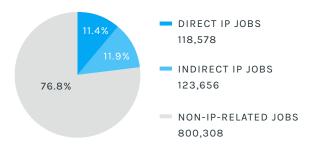
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

834 **PATENTS TRADEMARKS** COPYRIGHTS 4,292 TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 242,234 jobs in Nevada, 23.3% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 28.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

242,234

OUT OF 1.042.542 TOTAL PRIVATE SECTOR JOBS IN NEVADA

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$39,344

AVERAGE WAGE PER DIRECT IP WORKER

PREMIUM 28.9%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$83,526

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$5.7 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 



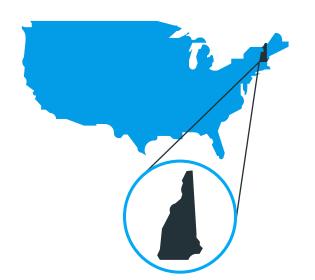




# New Hampshire

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of New Hampshire's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

256,882

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

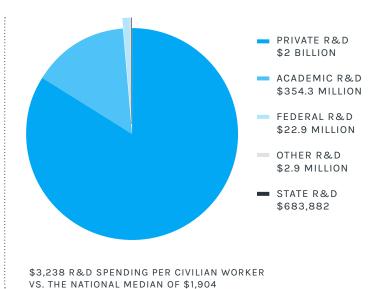
\$2.8 BILLION

#### 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN NEW HAMPSHIRE** 

\$74



## 2. INNOVATION .....

IP stimulates and protects innovation.

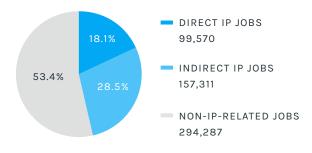
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

889 **PATENTS TRADEMARKS** COPYRIGHTS TOTAL

INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 256,882 jobs in New Hampshire, 46.6% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 38.7% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

256,882

OUT OF 551.169 TOTAL PRIVATE SECTOR JOBS IN NEW HAMPSHIRE



AVERAGE WAGE PER WORKER

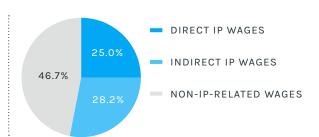
\$45,135

AVERAGE WAGE PER DIRECT IP WORKER

\$62,582

PREMIUM 38.7%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$116,279

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$82,586

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$2.8 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 4 /n MEDIAN OF 89.3%



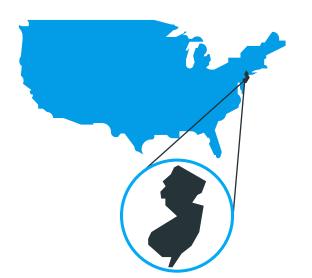




# New Jersey

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of New Jersey's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$15.8 BILLIO
- 3. TOTAL IP-RELATED JOBS
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

27.8%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

\$29.4 BILLION

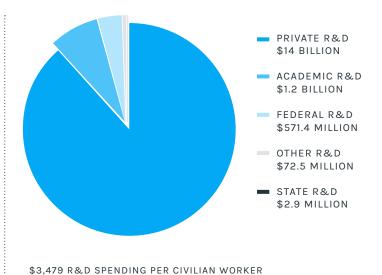
## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

VS. THE NATIONAL MEDIAN OF \$1,904

R&D **INVESTMENT IN NEW JERSEY** 

\$15.8



## 2. INNOVATION .....

**PATENTS** 

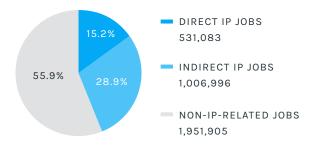
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

5,036 **TRADEMARKS** COPYRIGHTS 17,233 TOTAL 28.281 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.5 million jobs in New Jersey, 44.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 27.8% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 3,489,984 TOTAL PRIVATE SECTOR JOBS IN NEW JERSEY



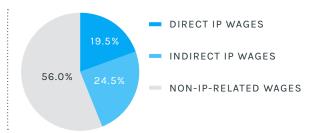
AVERAGE WAGE PER WORKER

\$55,880

AVERAGE WAGE PER DIRECT IP WORKER

PREMIUM 27.8%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$107,195

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$29.4 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

∩ 0/ VS. THE NATIONAL /n MEDIAN OF 89.3%



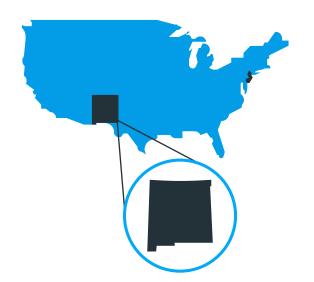




## **New Mexico**

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of New Mexico's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

169,613

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

27 2%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

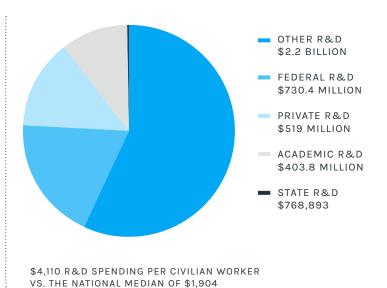
\$2.3 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN NEW MEXICO** 

\$3.8



## 2. INNOVATION .....

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

423 **PATENTS** 

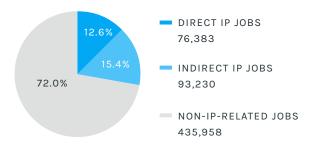
**TRADEMARKS** 

COPYRIGHTS 2,434

TOTAL 3.374 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 169,613 jobs in New Mexico, 28.0% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 27.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

169,613

OUT OF 605.571 TOTAL PRIVATE SECTOR JOBS IN NEW MEXICO

PRIVATE SECTOR WAGES

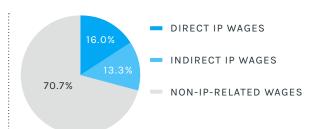
AVERAGE WAGE PER WORKER

\$38,295

AVERAGE WAGE PER DIRECT IP WORKER

WAGE PREMIUM 27 2%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$80,598

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$2.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

6.646

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL **MEDIAN OF 89.3%** 







## New York

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of New York's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS.....



1. ANNUAL RESEARCH & DEVELOPMENT

\$18.5 BILLION

3. TOTAL IP-RELATED JOBS

2.9 MIIIINN

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

26.2%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

61,886

4. ANNUAL IP EXPORTS

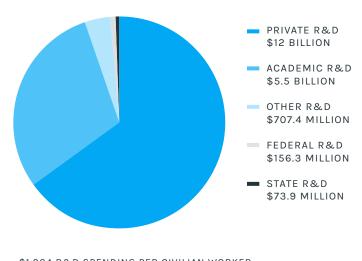
\$53.8 BILLION

## 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN NEW YORK** 

\$18.5



\$1,904 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

## 2. INNOVATION .....

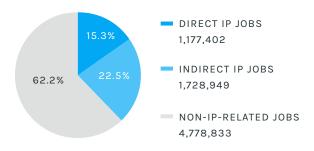
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

8,904 **PATENTS** 16,418 **TRADEMARKS** 36,564 COPYRIGHTS TOTAL 61.886 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 2.9 million jobs in New York, 37.8% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 26.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 7,685,184 TOTAL PRIVATE SECTOR JOBS IN NEW YORK

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$60,727

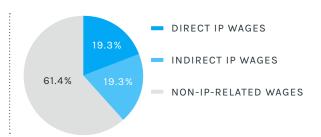
AVERAGE WAGE PER DIRECT IP WORKER

\$76,658

WAGE

PREMIUM 26.2%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$188,441

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$118,168

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$53.8 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 



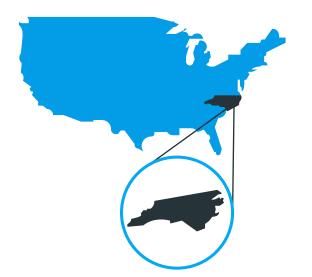




## North Carolina

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of North Carolina's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$11.3 BILLIO
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

24.6%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

19,943

4. ANNUAL IP EXPORTS

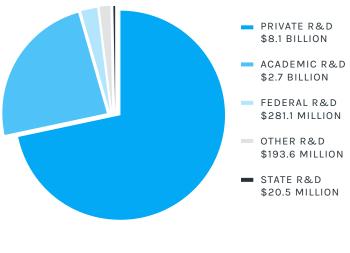
\$23.2 BILLION

## 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D INVESTMENT IN NORTH CAROLINA

\$11.3



\$2,366 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

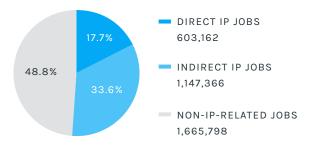
3,411 3,654 **TRADEMARKS** 

COPYRIGHTS 12,878

TOTAL 19.943 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.7 million jobs in North Carolina, 51.31% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 24.6% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 3,416,325 TOTAL PRIVATE SECTOR JOBS IN NORTH CAROLINA PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

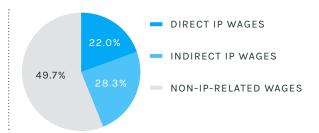
\$41,908

AVERAGE WAGE PER DIRECT IP WORKER

\$52,216

PREMIUM 24.6%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$88,093

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$23.2 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

46.351

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



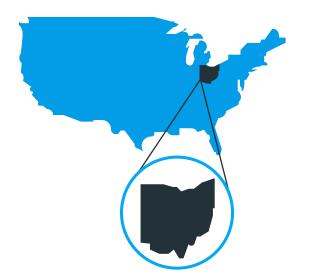




## Ohio

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Ohio's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 27.9%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 20,081
- 4. ANNUAL IP EXPORTS

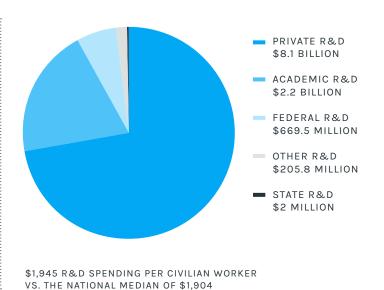
\$42 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** OHIO

\$11.2



## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

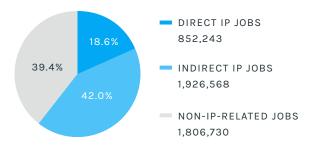
3,755 4,562 **TRADEMARKS** 

COPYRIGHTS 11,764

20,081 TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 2.8 million jobs in Ohio, 60.6% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 27.9% higher than their colleagues in the private sector.

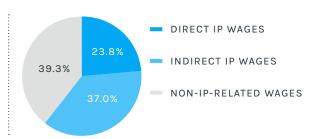


TOTAL IP-RELATED JOBS

OUT OF 4,585,542 TOTAL PRIVATE SECTOR JOBS IN OHIO

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER \$42,652 AVERAGE WAGE PER DIRECT IP WORKER \$54,558 PREMIUM 27.9%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$85,312

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$42 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

112,862

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



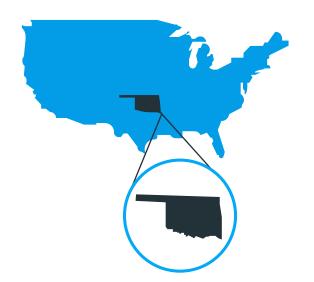




## Oklahoma

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Oklahoma's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

526,202

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

17,4%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

5,328

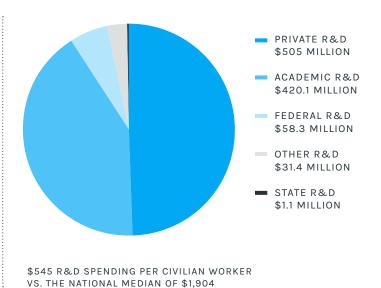
4. ANNUAL IP EXPORTS

\$5.3 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** OKLAHOMA



## 2. INNOVATION .....

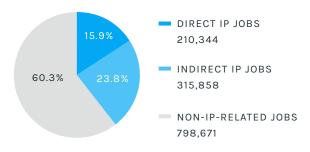
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS 3,829 TOTAL 5.328 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 526,202 jobs in Oklahoma, 39.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 17.4% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

526,202

OUT OF 1.324.873 TOTAL PRIVATE SECTOR JOBS IN OKLAHOMA

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

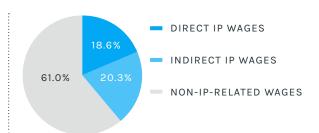
\$41,267

AVERAGE WAGE PER DIRECT IP WORKER

\$48,467

WAGE PREMIUM 174%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$81,852

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$5.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 1 / MEDIAN OF 89.3%



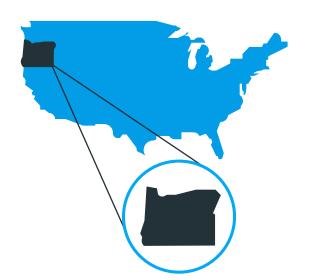




# Oregon

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Oregon's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

### STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$6.5 BILLI
- 3. TOTAL IP-RELATED JOBS

652,844

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

23.2%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

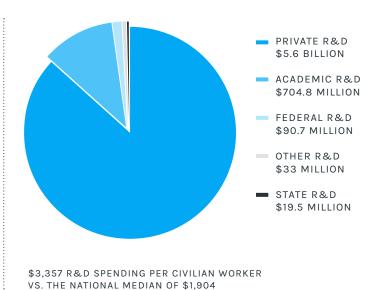
\$14 RILLINN

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** OREGON

\$6.5



## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

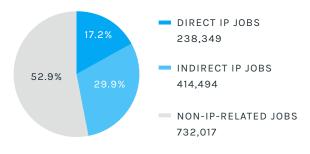
2,391 **TRADEMARKS** 

COPYRIGHTS

TOTAL 10.148 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 652,844 jobs in Oregon, 47.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 23.2% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

652,844

OUT OF 1.384.861 TOTAL PRIVATE SECTOR JOBS IN OREGON





\$43,752

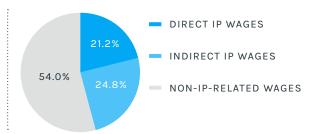
AVERAGE WAGE PER DIRECT IP WORKER

\$53,881

WAGE

PREMIUM 23.2%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$93,544

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$14 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

0/ VS. THE NATIONAL MEDIAN OF 89.3%



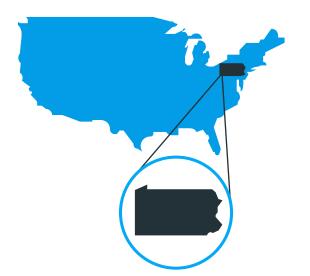




# Pennsylvania

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Pennsylvania's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$14.6 RIIII
- 3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

28.0%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

27,823

4. ANNUAL IP EXPORTS

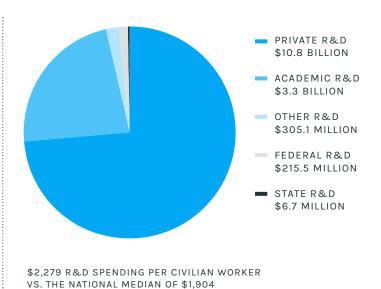
\$32 BILLION

## 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN PENNSYLVANIA** 

\$14.6



## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

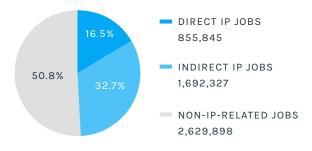
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4,091 4,956 **TRADEMARKS** COPYRIGHTS

TOTAL 27.823 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 2.5 million jobs in Pennsylvania, 49.2% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 28.0% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

2.5 MILLION OUT OF 5,178,069 TOTAL PRIVATE SECTOR JOBS IN PENNSYLVANIA OUT OF 5,178,069 TOTAL PRIVATE PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$45,872

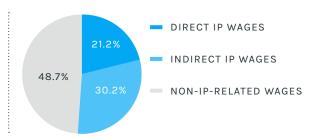
AVERAGE WAGE PER DIRECT IP WORKER

\$58,703

WAGE

PREMIUM 28.0%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$140,509

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$88,789

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$32 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 



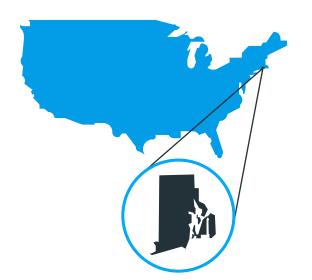




## Rhode Island

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Rhode Island's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

### STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

132,484

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

26.8%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

2,665

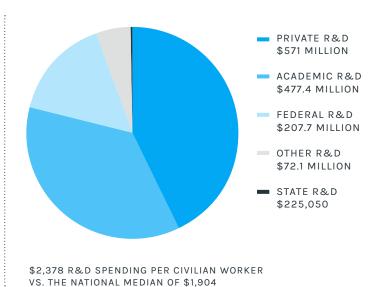
4. ANNUAL IP EXPORTS

\$1.3 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN RHODE ISLAND** 



## 2. INNOVATION .....

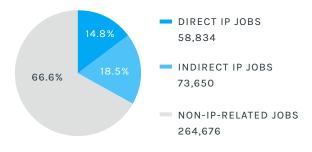
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

363 **PATENTS TRADEMARKS** COPYRIGHTS 1,696 TOTAL 2.665 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 132,484 jobs in Rhode Island, 33.3% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 26.8% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

132,484

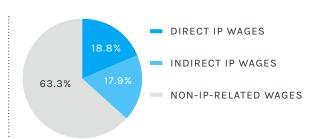
OUT OF 397.160 TOTAL PRIVATE SECTOR JOBS IN RHODE ISLAND





WAGE PREMIUM 26.8%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$88,666

## IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$1.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

0/ VS. THE NATIONAL 0 MEDIAN OF 89.3% VS. THE NATIONAL



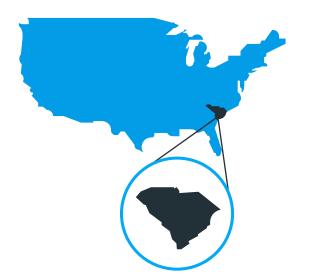




## South Carolina

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of South Carolina's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

863,258

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

29.8%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

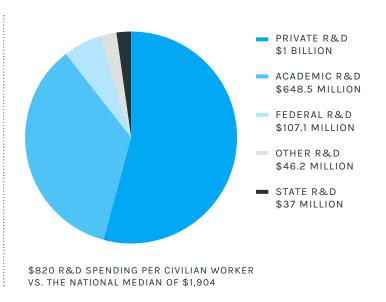
\$22.5 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D INVESTMENT IN SOUTH CAROLINA

\$1.9



## 2. INNOVATION .....

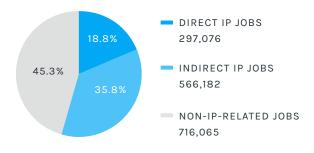
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS TOTAL 6.267 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 863,258 jobs in South Carolina, 54.6% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 29.8% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

863,258

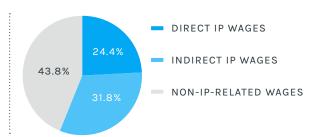
OUT OF 1.579.323 TOTAL PRIVATE SECTOR JOBS IN SOUTH CAROLINA PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

AVERAGE WAGE PER DIRECT IP WORKER

\$48,618

WAGE PREMIUM 29.8%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$113,427

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$73,115

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$29.4 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 4/n MEDIAN OF 89.3%



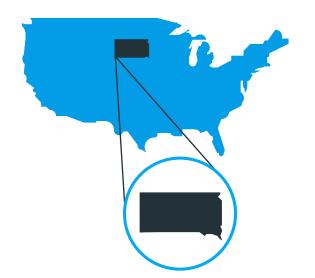




## South Dakota

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of South Dakota's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

13.3%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

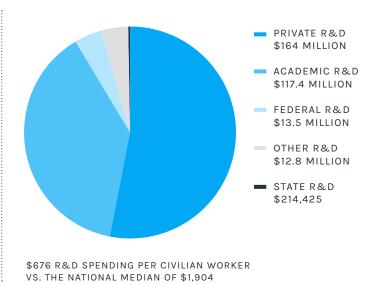
\$1.4 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** SOUTH DAKOTA

\$307.8



## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

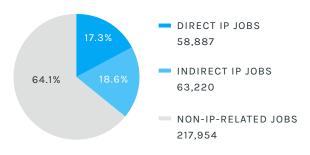
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**TRADEMARKS** COPYRIGHTS

TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 122,107 jobs in South Dakota, 35.9% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 13.3% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

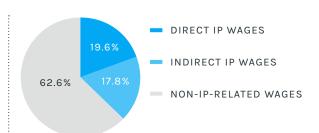
122,107

OUT OF 340.061 TOTAL PRIVATE SECTOR JOBS IN SOUTH DAKOTA PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER \$36,289

AVERAGE WAGE PER DIRECT IP WORKER

PREMIUM 13.3%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$76,703

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$1.4 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

O/ VS. THE NATIONAL MEDIAN OF 89.3%



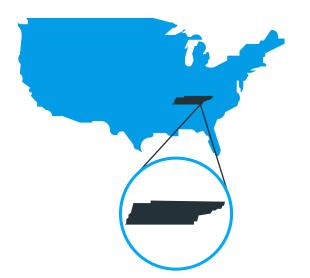




## Tennessee

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Tennessee's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
  - \$3.5 BILLION
- 3. TOTAL IP-RELATED JOBS
  - 12 MILLINN
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 22.4%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
  - 15,379
- 4. ANNUAL IP EXPORTS

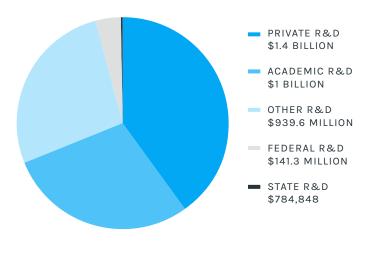
\$25.3 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN TENNESSEE** 

\$3.5



\$1,145 R&D SPENDING PER CIVILIAN WORKER VS. THE NATIONAL MEDIAN OF \$1,904

## 2. INNOVATION .....

DATENTO

IP stimulates and protects innovation.

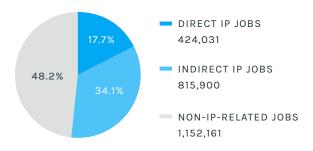
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4 000

TOTAL INNOVATION	15,379
COPYRIGHTS	11,965
TRADEMARKS	2,354
PATENTS	1,060

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.2 million jobs in Tennessee, 51.8% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 22.4% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 2,392,092 TOTAL PRIVATE SECTOR JOBS IN TENNESSEE

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

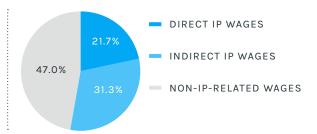
\$41,368

AVERAGE WAGE PER DIRECT IP WORKER

WAGE

PREMIUM 22.4%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY ......

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$79,485

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$25.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

02.50/ VS. THE NATIONAL 02.50/0 MEDIAN OF 89.3%







## Texas

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Texas' workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS ......



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

29 7%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

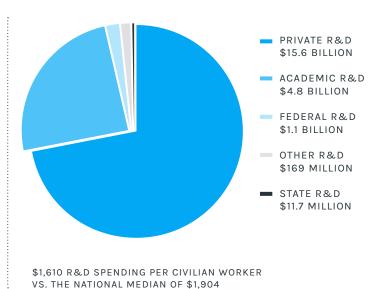
4. ANNUAL IP EXPORTS

\$240.9 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN TEXAS** 



## 2. INNOVATION .....

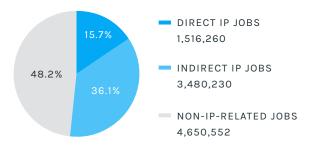
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

10,022 **PATENTS** 10,962 **TRADEMARKS** 28,798 COPYRIGHTS TOTAL 49.782 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 5 million jobs in Texas, 51.8% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 29.7% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

5 MILLION

OUT OF 9,656,042 TOTAL PRIVATE SECTOR JOBS IN TEXAS

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

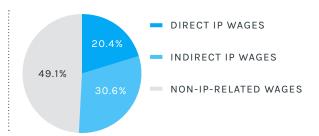
\$48,485

AVERAGE WAGE PER DIRECT IP WORKER

\$62,892

WAGE PREMIUM 29.7%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$190,561

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$105,188

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$240.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 4 /n MEDIAN OF 89.3%



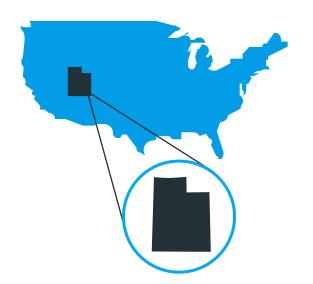




## Utah

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Utah's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

590,658

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

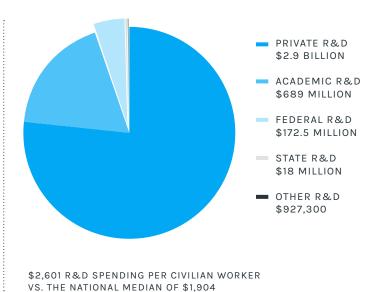
\$12.3 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** UTAH

\$3.8



## 2. INNOVATION .....

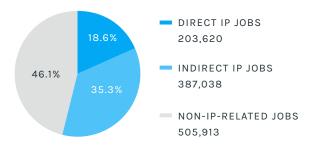
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 1.374 1,903 **TRADEMARKS** COPYRIGHTS 3,901 TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 590,658 jobs in Utah, 53.9% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 31.0% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

590,658

OUT OF 1.096.571 TOTAL PRIVATE SECTOR JOBS IN UTAH

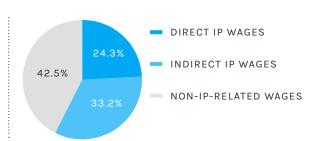




AVERAGE WAGE PER DIRECT IP WORKER

WAGE PREMIUM 31.0%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$115,294

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$78,560

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$12.3 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL **MEDIAN OF 89.3%** 



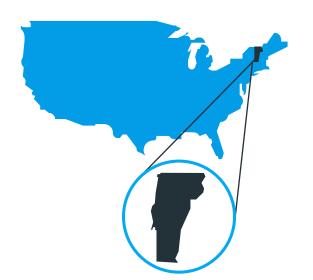




## Vermont

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Vermont's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
  - \$532.9 MILLI
- 3. TOTAL IP-RELATED JOBS

84,452

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

25.9%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

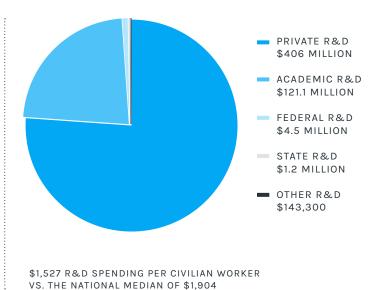
\$3.7 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN VERMONT** 

\$532.9



## 2. INNOVATION .....

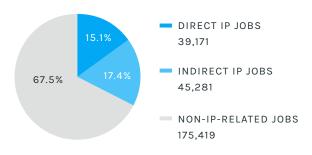
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 84,452 jobs in Vermont, 32.5% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 25.9% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

84,452

OUT OF 259.871 TOTAL PRIVATE SECTOR JOBS IN VERMONT

PRIVATE SECTOR WAGES



#### \$38,007

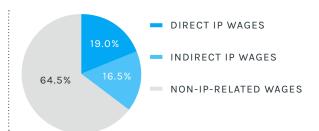
AVERAGE WAGE PER DIRECT IP WORKER

#### \$47,868

WAGE

PREMIUM 25.9%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

#### \$85,625

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$68,235

### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$3.7 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL **MEDIAN OF 89.3%** 



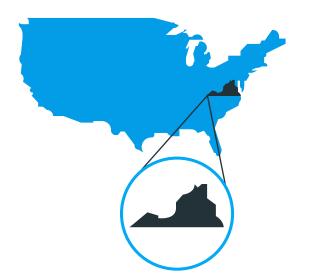




# Virginia

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Virginia's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
  - \$8.6 8111
- 3. TOTAL IP-RELATED JOBS
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 341%

- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

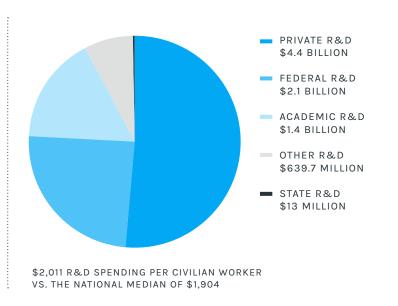
\$13.4 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** VIRGINIA

\$8.6



## 2. INNOVATION .....

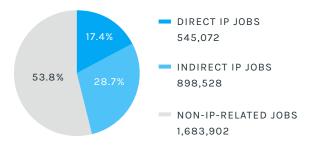
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS** 3,929 **TRADEMARKS** COPYRIGHTS 16,166 TOTAL 22.173 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.4 million jobs in Virginia, 46.1% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 34.1% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 3,127,502 TOTAL PRIVATE SECTOR JOBS IN VIRGINIA

PRIVATE SECTOR WAGES AVERAGE WAGE PER WORKER

\$49,335

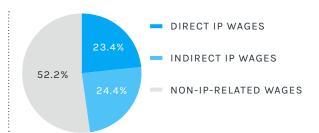
AVERAGE WAGE PER DIRECT IP WORKER

\$66,164

WAGE

PREMIUM 34.1%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$149,583

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$93,622

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$13.4 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

38,580

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL MEDIAN OF 89.3%



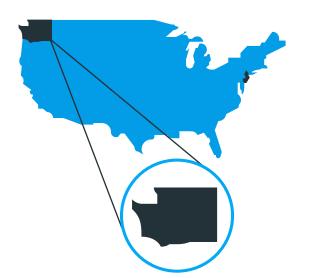




# Washington

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Washington's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS
- 13 MILLION
- % HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS
  - 48.4%

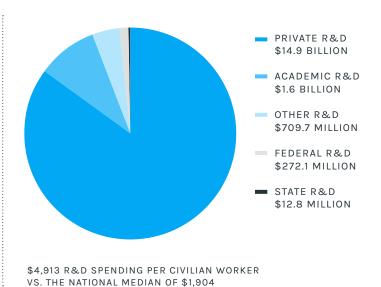
- 2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS
- 4. ANNUAL IP EXPORTS

\$63.9 BILLION

## 1. RESEARCH & DEVELOPMENT ......

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** WASHINGTON



## 2. INNOVATION .....

**PATENTS** 

IP stimulates and protects innovation.

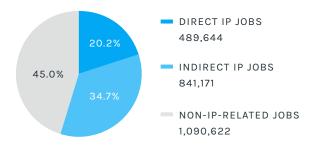
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

6,448 3,460 **TRADEMARKS** COPYRIGHTS 10,201

TOTAL 20.109 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.3 million jobs in Washington, 54.9% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 48.4% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 2,421,437 TOTAL PRIVATE SECTOR JOBS IN WASHINGTON



AVERAGE WAGE PER WORKER

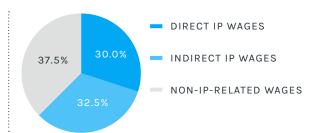
\$53,411

AVERAGE WAGE PER DIRECT IP WORKER

\$79,237

PREMIUM 48.4%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$173,040

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$108,761

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$63.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL 4 /n MEDIAN OF 89.3%







## Wisconsin

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Wisconsin's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS



- 1. ANNUAL RESEARCH & DEVELOPMENT
- 3. TOTAL IP-RELATED JOBS

1.549,733

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

22.5%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

10,924

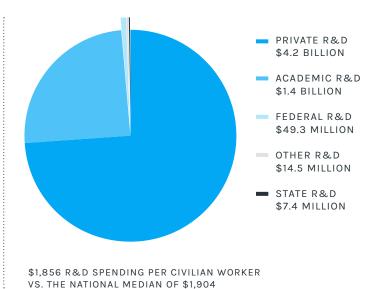
4. ANNUAL IP EXPORTS

\$18.9 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** WISCONSIN



## 2. INNOVATION .....

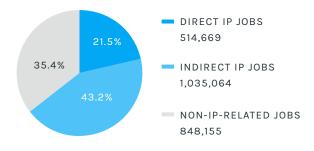
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS 6,537 TOTAL 10.924 INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 1.5 million jobs in Wisconsin, 64.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 22.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

OUT OF 2,397,888 TOTAL PRIVATE SECTOR JOBS IN WISCONSIN



AVERAGE WAGE PER WORKER

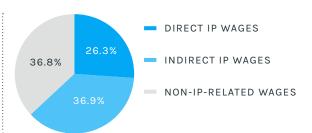
\$42,521

AVERAGE WAGE PER DIRECT IP WORKER

WAGE

PREMIUM 22.5%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$116,121

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$82,620

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$18.9 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

∩ 0/ VS. THE NATIONAL MEDIAN OF 89.3%



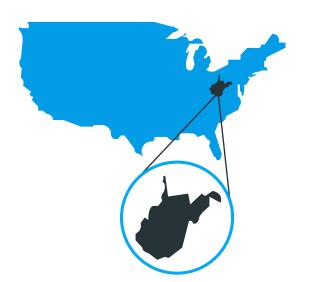




# West Virginia

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of West Virginia's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



1. ANNUAL RESEARCH & DEVELOPMENT

3. TOTAL IP-RELATED JOBS

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

30.5%

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

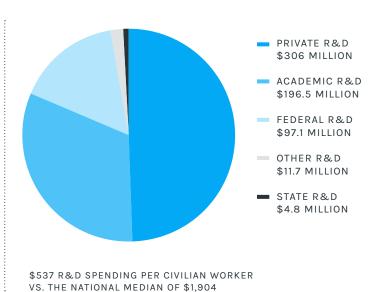
\$3.7 MILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** WEST VIRGINIA

\$616



## 2. INNOVATION .....

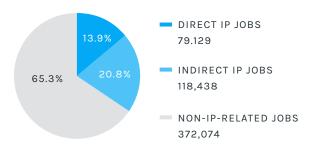
IP stimulates and protects innovation.

INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS 1.408 TOTAL INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 197,566 jobs in West Virginia, 34.7% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 30.5% higher than their colleagues in the private sector.



TOTAL IP-RELATED JOBS

197,566

OUT OF 569.640 TOTAL PRIVATE SECTOR JOBS IN WEST VIRGINIA



AVERAGE WAGE PER WORKER

\$36,893

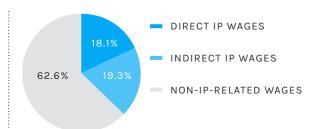
AVERAGE WAGE PER DIRECT IP WORKER

\$48,152

WAGE

PREMIUM 30.5%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$118,695

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$80,299

#### IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$3.7 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

VS. THE NATIONAL /n MEDIAN OF 89.3%



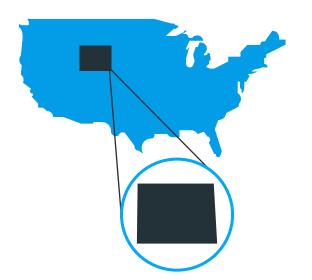




# Wyoming

Strong intellectual property (IP) protections lead to innovative new discoveries that fuel economic growth and build stronger communities. Workers directly and indirectly connected to these advancements make up a significant percentage of Wyoming's workforce, are paid higher than their counterparts in non-IP intensive companies, and help increase the state's exports.

## STATE HIGHLIGHTS .....



- 1. ANNUAL RESEARCH & DEVELOPMENT
- \$106.9 MILLIO
- 3. TOTAL IP-RELATED JOBS

49,188

% HIGHER WAGES FOR DIRECT IP WORKERS VS. NON-IP WORKERS

2. INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

4. ANNUAL IP EXPORTS

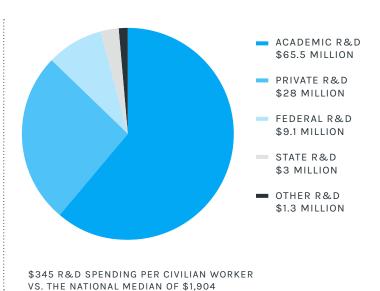
\$1.2 BILLION

## 1. RESEARCH & DEVELOPMENT

IP protections encourage R&D investment from domestic and international companies as well as local and federal governments. R&D helps transform ideas into innovative new products, processes, and services and is an important way for states to increase economic growth.

R&D **INVESTMENT IN** WYOMING

\$106.9



## 2. INNOVATION .....

IP stimulates and protects innovation.

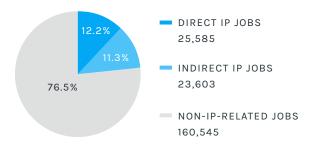
INNOVATIONS REGISTERED ANNUALLY TO STATE RESIDENTS

**PATENTS TRADEMARKS** COPYRIGHTS TOTAL

INNOVATION

#### SHARE OF PRIVATE SECTOR JOBS

In total, IP supports 49,188 jobs in Wyoming, 23.5% of the state's private sector employment versus the national median of 46.0%. These jobs at IP-intensive companies pay 27.8% higher than their colleagues in the private sector.

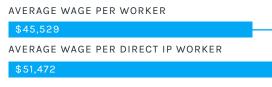


TOTAL IP-RELATED JOBS

49,188

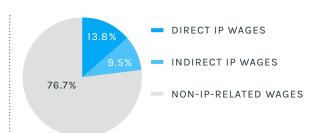
OUT OF 209.733 TOTAL PRIVATE SECTOR JOBS IN WYOMING

PRIVATE SECTOR WAGES



WAGE PREMIUM 131%

SHARE OF **PRIVATE** SECTOR WAGES



#### 4. COMPETITIVENESS & PRODUCTIVITY

IP strengthens competitiveness and productivity, which in turn boosts sales and promotes exports.

IP ADDS ECONOMIC VALUE (VALUE-ADDED)

ECONOMIC CONTRIBUTION PER DIRECT IP WORKER

\$148,576

ECONOMIC CONTRIBUTION PER PRIVATE SECTOR WORKER

\$116,720

IP BOOSTS REVENUES



IP PROMOTES MANUFACTURING EXPORTS

MANUFACTURING EXPORTS .....

\$1.2 BILLION

JOBS CREATED BY MANUFACTURING EXPORTS .....

MANUFACTURING EXPORTS AS % OF TOTAL EXPORTS .....

∩ 0/ VS. THE NATIONAL MEDIAN OF 89.3%





